



FUN FAX

Interesting information to benefit you and your staff from...

THOMAS HARVEY MD

Pain in the surface: where do all the dry eye disasters originate?

Well, from eyes that weren't too dry before...

Every clinic has them, eyes so dry that the cornea looks like sandpaper. How can people get so bad, and how can they be fixed? Unfortunately, there is no cure or "free lunch" to treat bad ocular surface disease, but a good defense (i.e. early treatment before irreversible damage occurs) can and should be employed.

New to the region, LipiFlow has been a welcome addition at ISC to treat the pre-disaster ocular surface patients. In my opinion, no home remedy, other office treatment, or medication can do what LipiFlow does: prime the meibomian pump.

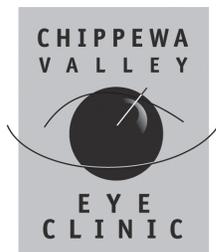


We have had great success combining LipiFlow with anti-inflammatory therapy, tear conservation, and home hygiene/compresses. Finally, the eyelid component can be addressed. This seems to really help with evaporative dry eye, especially in those with remaining functioning glands as shown by meibography (LipiView2 at our office on Damon Street).

What does this cost the patient? LipiView2 is \$37.50/eye. LipiFlow is around \$800/eye. This is not cheap, but most patients can get two years of relative comfort with appropriate supportive therapy. Of course, payment plans are available for most.

Can LipiFlow benefit your practice? Yes, in addition to helping your patients, comanagement payments are available to those that wish to assume post treatment care. Most patients are seen two months after LipiFlow, so the follow up is not too onerous. LipiFlow and aggressive anti-inflammatory treatments can keep disasters from forming!

Two
Convenient
Locations



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